

oberix

CAPABILITY STATEMENT

Connecting people, place, purpose & data

OVERVIEW

The Oberix Group are global leaders in technology-enabled solutions that optimise building performance, enhance sustainability, and deliver measurable business results.

We combine deep industry expertise, cutting-edge technology, and a client-first approach to create smarter, safer, and more efficient spaces. Whether you operate a single facility or manage a diverse portfolio, our tailored solutions make your buildings work harder for you, boosting productivity, reducing costs, and improving the experience for everyone who uses them.

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OUR CUSTOMERS BENEFIT FROM

Expert Team	Proven Reliability	Exceptional Value
Seamless Flexibility	Result-Driven Approach	Ongoing Support



WHAT MAKES US WORK?

Our Mission

To lead in the development of IoT-driven innovation, automation, and integration solutions that power the smart buildings, infrastructure, and communities of tomorrow.

Our Values

We are committed to improvement and collaboration. We act with integrity, honesty, and accountability—building trusted relationships with our clients, partners, and team.

Our Goal

To be our customers partner of choice.

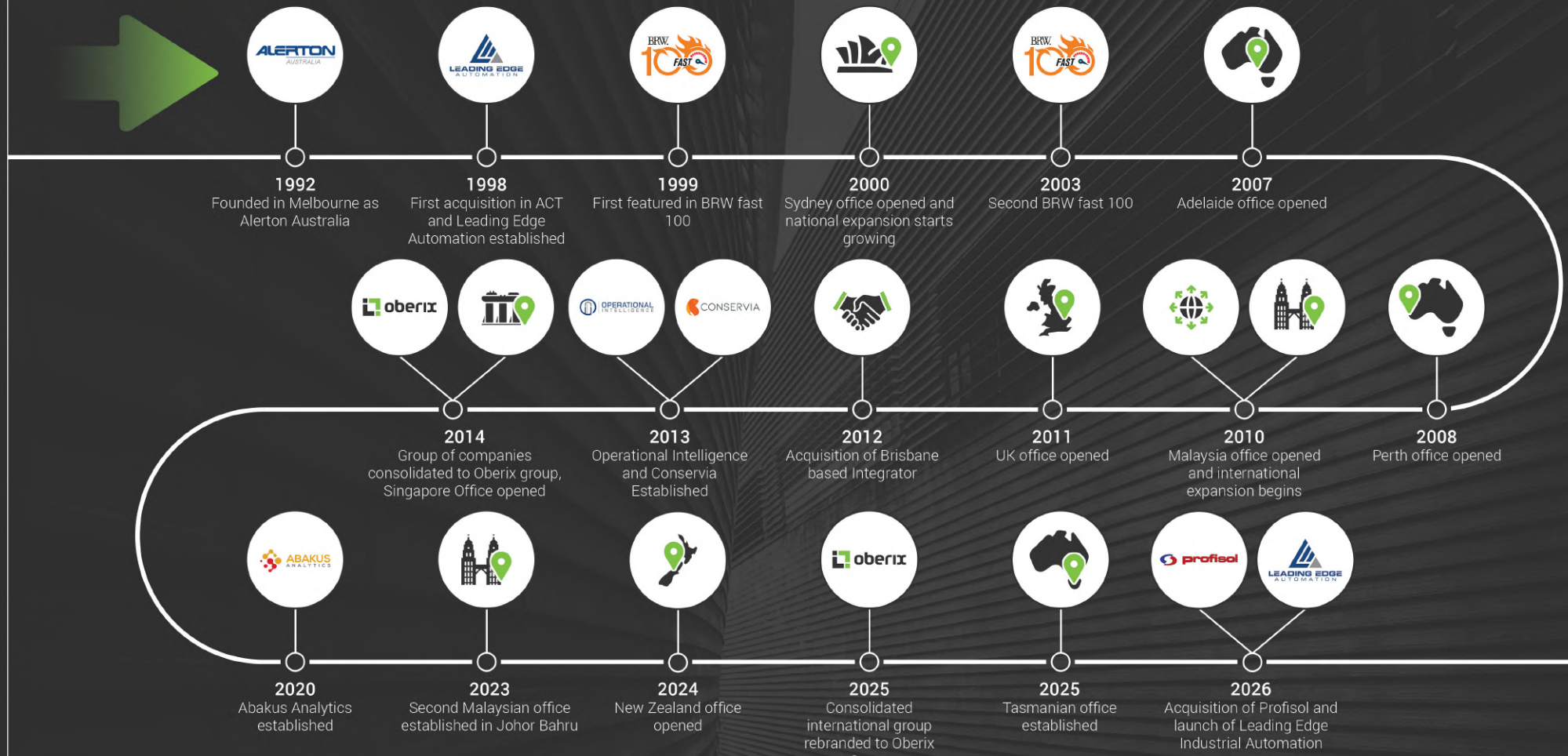
How We Achieve Our Mission

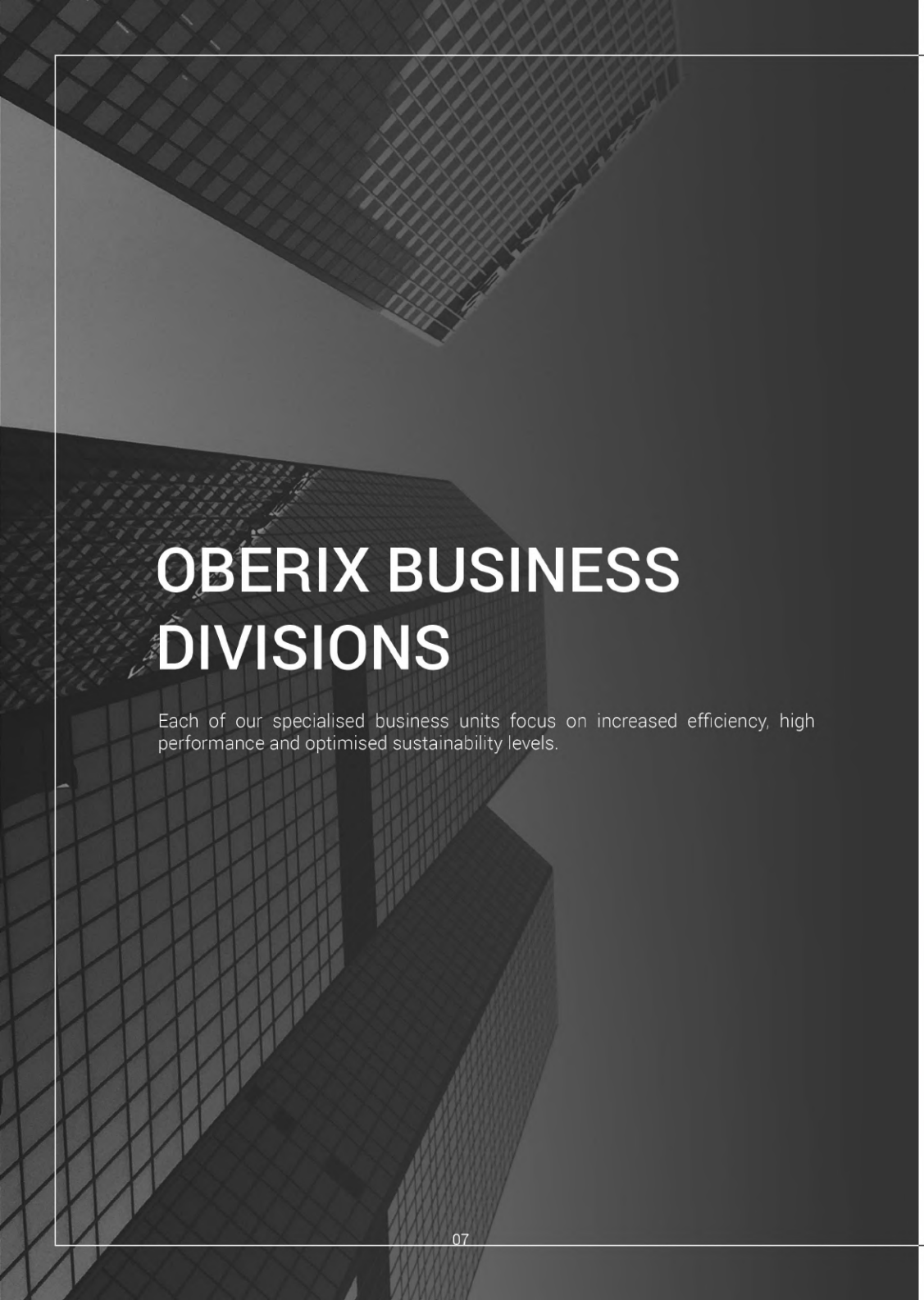
Understanding customer needs and delivering tailored, high-performing solutions that exceed expectations. Building trusted relationships through responsive service, reliable project delivery, and cutting-edge technologies that enhance efficiency and building performance. Partnering transparently across sectors— from commercial and healthcare to defence, data centres, retail, education, and industry.

WHERE DO WE WORK?

- Healthcare
- Data Centres
- Commercial Real Estate
- Retail
- Education
- Defence
- Build to Rent and Apartment Living
- Hospitality
- Industrial
- Manufacturing
- Infrastructure

ABOUT US


1992
Founded in Melbourne as Alerton Australia
1998
First acquisition in ACT and Leading Edge Automation established
1999
First featured in BRW fast 100
2000
Sydney office opened and national expansion starts growing
2003
Second BRW fast 100
2007
Adelaide office opened
2008
Perth office opened
2010
Malaysia office opened and international expansion begins
2011
UK office opened
2012
Acquisition of Brisbane based Integrator
2013
Operational Intelligence and Conservia Established
2014
Group of companies consolidated to Oberix group, Singapore Office opened
2020
Abakus Analytics established
2023
Second Malaysian office established in Johor Bahru
2024
New Zealand office opened
2025
Consolidated international group rebranded to Oberix Group
2025
Tasmanian office established
2026
Acquisition of Profisol and launch of Leading Edge Industrial Automation



OBERIX BUSINESS DIVISIONS

Each of our specialised business units focus on increased efficiency, high performance and optimised sustainability levels.

LEADING EDGE AUTOMATION

Leading Edge Automation offers smart building automation and control solutions that simplify complex challenges, optimise performance, and enhance energy efficiency across a wide range of facilities.

CONSERVIA

Conservia partners with asset owners to deliver and guarantee energy and decarbonisation outcomes, integrating advisory, engineering, and performance-based delivery. We take accountability from strategy through to

OPERATIONAL INTELLIGENCE

Operational Intelligence are leaders in delivering smart building technology including ICT services, Software development and IOT solutions. Operational Intelligence work with property owners to achieve open, agnostic, and effective technology deployments. These solutions are custom designed to not only solve a business problem, but deliver real value to users, owners, and

ABAKUS ANALYTICS

The people counting specialists providing a powerful people counting platform that improves space utilisation and operating efficiency through reliable accurate measuring of people traffic.

ALERTON AUSTRALIA

Leaders in building automation, offering a comprehensive range of building control and integration systems, energy services, monitoring tools and solutions to put you in complete control of your buildings.

profisol

The Oberix Group's latest offering. Industrial Automation is now supported and offered by the Oberix Group in all cities around Australia.

LEADING EDGE AUTOMATION

LEADING EDGE AUTOMATION

Driving smarter, more efficient building automation

We provide comprehensive building management and automation solutions that help organisations monitor, control, and optimise their facilities. Our systems improve operational efficiency, reduce energy consumption, and enhance occupant comfort, supporting smarter, more sustainable buildings across various industries.

From initial design and installation to ongoing support and maintenance, we create fully integrated, future-ready solutions. By combining the latest automation technologies with deep industry expertise, we enable clients to maximise building performance, ensure seamless system interoperability, and achieve long-term operational and cost benefits.

Commitment to Excellence

We have a strong track record of delivering intelligent building automation and management projects. Our approach is supported by:

Trusted Performance

Designing and implementing systems that meet operational needs and drive long-term satisfaction.

Smart, Cost-Effective Solutions

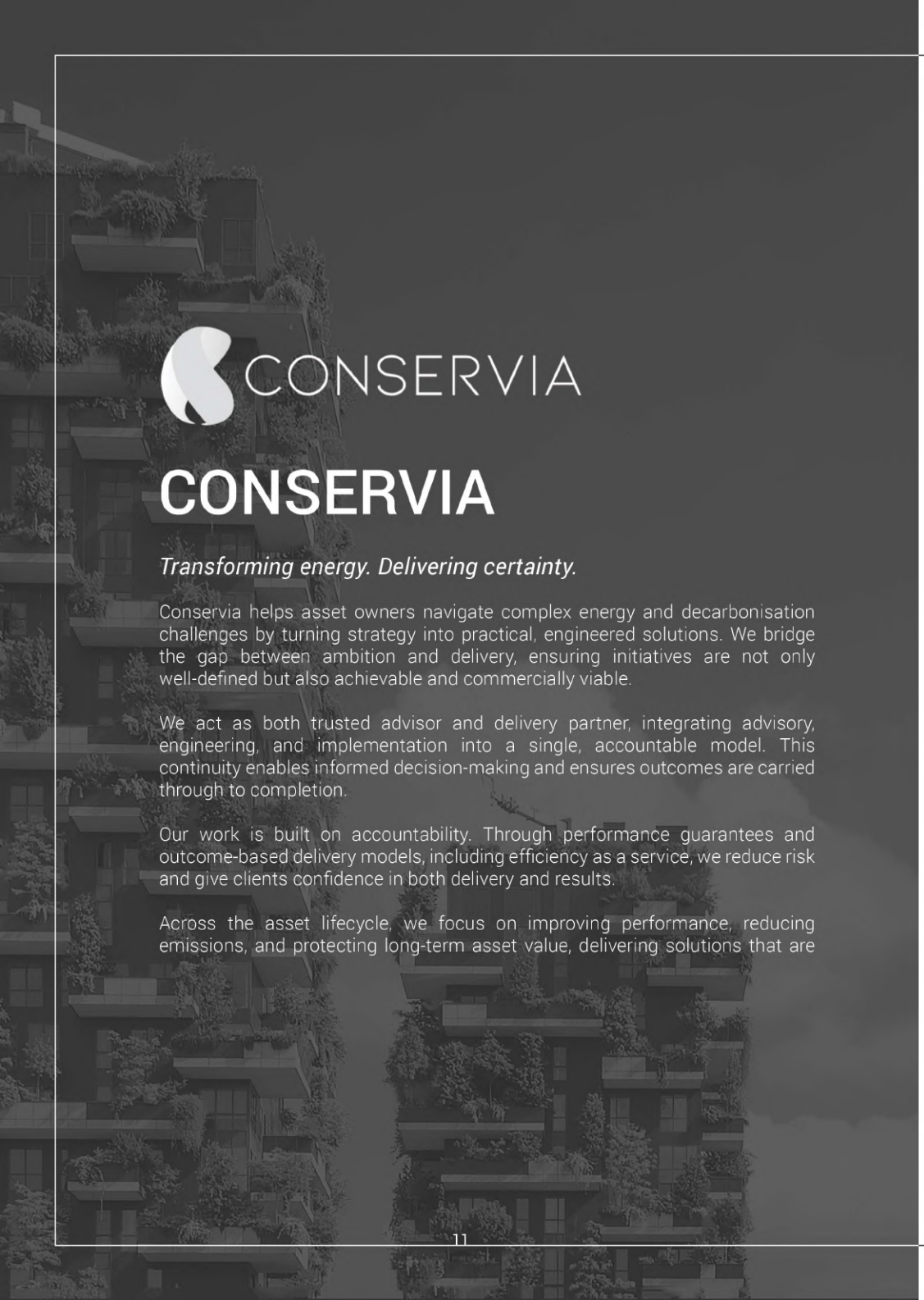
Selecting the most suitable automation technologies and vendors for each facility.

Advanced Automation

Leveraging the latest technology to optimise performance, comfort, and energy efficiency.

Sustainable Design

Creating solutions that reduce energy consumption and support greener operations.



CONSERVIA

Transforming energy. Delivering certainty.

Conservia helps asset owners navigate complex energy and decarbonisation challenges by turning strategy into practical, engineered solutions. We bridge the gap between ambition and delivery, ensuring initiatives are not only well-defined but also achievable and commercially viable.

We act as both trusted advisor and delivery partner, integrating advisory, engineering, and implementation into a single, accountable model. This continuity enables informed decision-making and ensures outcomes are carried through to completion.

Our work is built on accountability. Through performance guarantees and outcome-based delivery models, including efficiency as a service, we reduce risk and give clients confidence in both delivery and results.

Across the asset lifecycle, we focus on improving performance, reducing emissions, and protecting long-term asset value, delivering solutions that are

WHAT DOES CONSERVIA OFFER?

Asset Transition Strategy
Practical pathways to decarbonisation and asset transition, translating targets into prioritised, deliverable programs aligned

Asset Advisory & Due Diligence
Technical and commercial advice that supports acquisitions, upgrades, and repositioning, with clear links to cost, risk, and

Engineering & Project Delivery
Design and delivery of engineered solutions across building systems and infrastructure, ensuring projects are implemented

Operations & Managed Services
Ongoing management of asset performance through embedded support, monitoring, and continuous improvement

Performance Optimisation & Tuning
Hands-on optimisation of systems and controls to improve efficiency, reliability, and long-term performance, delivering

Performance Contracting & Outcome Guarantees
Delivery models aligned to verified results, where we take accountability for performance and reduce risk through

OPERATIONAL
INTELLIGENCE

OPERATIONAL INTELLIGENCE

Delivering smart cities, buildings & workplaces

Operational Intelligence (OI) delivers integrated digital technologies that make buildings and precincts smarter, more efficient, and ready for the future. As the technology and integration division of the Oberix Group, OI connects IT, operational systems, and infrastructure into unified platforms that enable automation, real-time monitoring, and intelligent decision-making.

OI is trusted by property owners, developers, and government agencies to deliver scalable, high-impact solutions. The team has shaped Australia's most advanced smart precincts and as partners of choice, OI have become the industry "go-to" for delivering quality solutions which achieve results including, energy optimisations, ESG reporting, tenant satisfactions, and digital enablement.

COMPREHENSIVE SERVICE CAPABILITIES

- BMS & EMS Integration
- ICN
- WiFi
- Integrated Services Platforms
- People Counting
- Mobile Apps
- Hotel/ Facilities booking system
- Integrated Building Platforms
- Critical System Monitoring Software
- KNX Lighting Control System
- Smart Parking
- IOT/IEQ Devices
- BIM - FM Integration
- Fault Detection and Diagnosis (FDD)
- Master System Integration (MSI)
- NABERS Tracking
- Single Pane of Glass

ABAKUS ANALYTICS

ABAKUS ANALYTICS

Providing insights through precision people counting

At Abakus Analytics, we help businesses gain clear visibility into how their spaces—whether buildings, stores, or public facilities—are performing. Our intelligent software delivers reliable people counting data to optimise operations and improve outcomes.

Through our intuitive web portal, we provide detailed insights into visitor behaviour—from tracking footfall and sales conversion to monitoring space utilisation in offices and campuses.

Powered by advanced IoT sensors, our solution works seamlessly across environments and integrates with POS, rostering, and other systems to deliver rich, contextual analytics that drive action.

Customisable and scalable, our platform is trusted across retail, education, commercial property, and public infrastructure.

OUR SOLUTIONS

People/ Pedestrian Counting
Track and understand public space usage to engage and convert more customers.

Object-Specific Tracking
Abakus tracks non-human traffic like prams and mobility devices, helping improve accessibility and plan more inclusive public spaces.

Occupancy Management
Live metrics on the number of people using a specific space.

Space Utilisation
Track how often, how long, and how many use meeting spaces to optimise facilities and support smart automation.

Queue Management
Everything you need to track, understand, engage and convert more customers.

Behavioral Pattern Recognition
Analyse movement, dwell time, and repeat visits in key areas to support retail, security, and transit planning.

Demographic Segmentation
Identify characteristics like adult vs. child or gender to support diversity insights and planning.

Feature Differentiation
Detect individuals vs. groups (e.g. families) for deeper crowd analysis and smarter engagement.

ALERTON
AUSTRALIA

ALERTON AUSTRALIA

Leading the way in building automation since 1992

The care and improvement of your building or facility is important to your staff, customers and tenants. As leading building automation service providers, we specialise in optimising building efficiency through the professional design and delivery of building management systems (BMS) & energy management systems (EMS). We create intelligent automated buildings that are more cost effective, operationally efficient and manageable for you, while providing a more productive and safer environment for your occupants.

BUILDING CONTROL & MANAGEMENT

As early adopters of Native BACnet, Alerton Australia's solutions are built on open, scalable platforms that integrate seamlessly with existing systems, ensuring flexibility and long-term performance. By combining intelligent design with proven technology, we help clients simplify operations, enhance energy efficiency, and stay ahead in an increasingly automated world.



Control & Automation Systems



Lighting & Security Integration



Access & Interface Solutions



Simplified Operations Platforms

PROFISOL

Profisol are the Oberix group Industrial Automation Specialists. We deliver reliable and resilient solutions for the automation, monitoring and alarming of processes, infrastructure and utilities. Before the acquisition of Profisol by the Oberix group in 2026, Profisol already had a reputable track record with a 30 year history of delivering bespoke, innovative and high quality automation solutions. Profisol are now a growth brand of the Oberix group and are rapidly growing around the country both supporting the existing clients of the Oberix group and also delivering exquisite results for many new partners looking to partner with Profisol and the Oberix group.

PROFISOL

- Industrial Automation
- High Voltage SCADA
- Wastewater and Water Treatment Automation
- Waste Treatment, processing and Compliance monitoring
- Utility monitoring and control including Energy, Water, and Waste
- Critical System Monitoring and alarming
- Manufacturing Automation
- Data Centre Critical system automation and monitoring

OUR COMMITMENT TO QUALITY & SAFETY

A focus on continuous improvement

Our Standards: At Oberix, safety, sustainability, and quality are at the core of every project. We maintain **ISO 45001-certified Occupational Health & Safety, ISO 14001-certified environmental management, ISO 9001-certified quality management**, and **ISO 27001-certified Information Security** systems, ensuring every project meets the highest international standards.

Insurance details: Professional Indemnity: $20M | Public Liability: $20M Workers' Compensation: Fully compliant with Workplace Injury, Rehabilitation & Compensation Act 2013 (and amendments). This commitment protects our people, clients, and partners while delivering safe, sustainable, and reliable outcomes.

Certified Excellence:



ISO 14001 Environmental Management | ISO 45001 Occupational Health & Safety | ISO 9001 Quality Management | ISO 27001 Information Security | JAS-ANZ Register

BUILDING CAPABILITY

The Oberix Group have a strong track record of managing and delivering a range of successful projects. Our success is supported by the following:

- A proven track record for long term customer satisfaction and repeat
- Project and vendor neutrality – we use the best and most
- Provision of innovative solutions utilising the latest technology.
- Verified and guaranteed savings.
- A commitment to a sustainable future.

All our systems are easy to use and indefinitely expandable. We respond to your unique needs with intelligent and adaptive systems that offer a flexible and ease of use unmatched in the industry. An intuitive operator interface helps your staff achieve your facility's full potential. BACnet® interoperability and easily expandable devices are designed to conserve your resources and maximise your return on investment.

Our innovative solutions meet your varied demands so your building can thrive in a competitive environment. Enhance tenant care and gain peace of mind with your buildings.

THE OBERIX TEAM

We provide comprehensive support with a team of 400+ highly skilled Technical personnel from a wide range of disciplines. The full range of product and technical training is available at our Melbourne head office, as well as on site as part of our project offering. Our staff and those of our partner organisations are fully trained to ensure we offer the most effective support, 24 hours a day. We self perform all our projects and have capability from Contracting, Installation, Engineering, Commissioning, and Lifecycle service and support.

Our project managers, engineers and technicians are conversant with working in operational and occupied buildings and our success stems from the broad experience and skill base our team has got working in various sectors including commercial office, retail, school, tertiary, health, industrial and sporting facilities. As a group we are able to demonstrate our capability in building management, design, project management, client and stakeholder management, energy auditing, planning, seamless programming, project implementation, commissioning, witness testing, retro-commissioning and measurement and verification (M&V).

The partnerships we create very early in the project engender confidence and trust and keep the team highly motivated while they strive to cross the boundaries of performance. Should factory support be required the response to queries is normally same day or overnight. Our engineers have direct contact with product development teams and technical support engineers via telephone and email. In addition our internal network allows us to contact the whole distribution network worldwide for advice or support.



CONTACT US

Melbourne Headquarters
21–29 Miles St
Mulgrave VIC 3170, Australia

Johor Malaysia
No 35, Jalan Pelepas 4/9, Taman
Perindustrian Tanjung Pelepas,

United Kingdom
103 Cannon Wharf Pell Street
London SE8 5EN, United Kingdom

Singapore
7 Kallang Place
#06-05, Singapore 339153

New Zealand
517 Mount Wellington Highway
Mount Wellington, Auckland 1060, New Zealand
Phone: (03) 9918 7777

USA
2081 Hutton Drive, Suite 115,
Carrollton, TX 75006

United Arab Emirates
Business Centre, Sharjah Publishing City
Free Zone, Sharjah, United Arab Emirates

Malaysia
A-01-10, Seri Gembira Avenue, No 6 Jalan
Senang Ria
Taman Gembira, 58200 Kuala Lumpur,
Wilayah Persekutuan, Malaysia
Phone: +60 3 7972 5681
Company Registration No. 0943085H

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