



CAPABILITY STATEMENT

Connecting people, place, purpose & data

OVERVIEW

The Oberix Group are global leaders in technology-enabled solutions that optimise building performance, enhance sustainability, and deliver measurable business results.

We combine deep industry expertise, cutting-edge technology, and a client-first approach to create smarter, safer, and more efficient spaces. Whether you operate a single facility or manage a diverse portfolio, our tailored solutions make your buildings work harder for you, boosting productivity, reducing costs, and improving the experience for everyone who uses them.

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OUR CUSTOMERS BENEFIT FROM



Expert Team



Proven Reliability



Exceptional Value



Seamless
Flexibility



Result-Driven
Approach



Ongoing Support





WHAT MAKES US WORK?

Our Mission

To lead in the development of IoT-driven innovation, automation, and integration solutions that power the smart buildings, infrastructure, and communities of tomorrow.

Our Values

We are committed to improvement and collaboration. We act with integrity, honesty, and accountability—building trusted relationships with our clients, partners, and team.

Our Goal

To be our customers partner of choice.

How We Achieve Our Mission

Understanding customer needs and delivering tailored, high-performing solutions that exceed expectations. Building trusted relationships through responsive service, reliable project delivery, and cutting-edge technologies that enhance efficiency and building performance. Partnering transparently across sectors— from commercial and healthcare to defence, data centres, retail, education, and industry.

WHERE DO WE WORK?



Healthcare



Data Centres



Commercial
Real Estate



Retail



Education



Defence



Build to Rent and
Apartment Living



Hospitality



Industrial

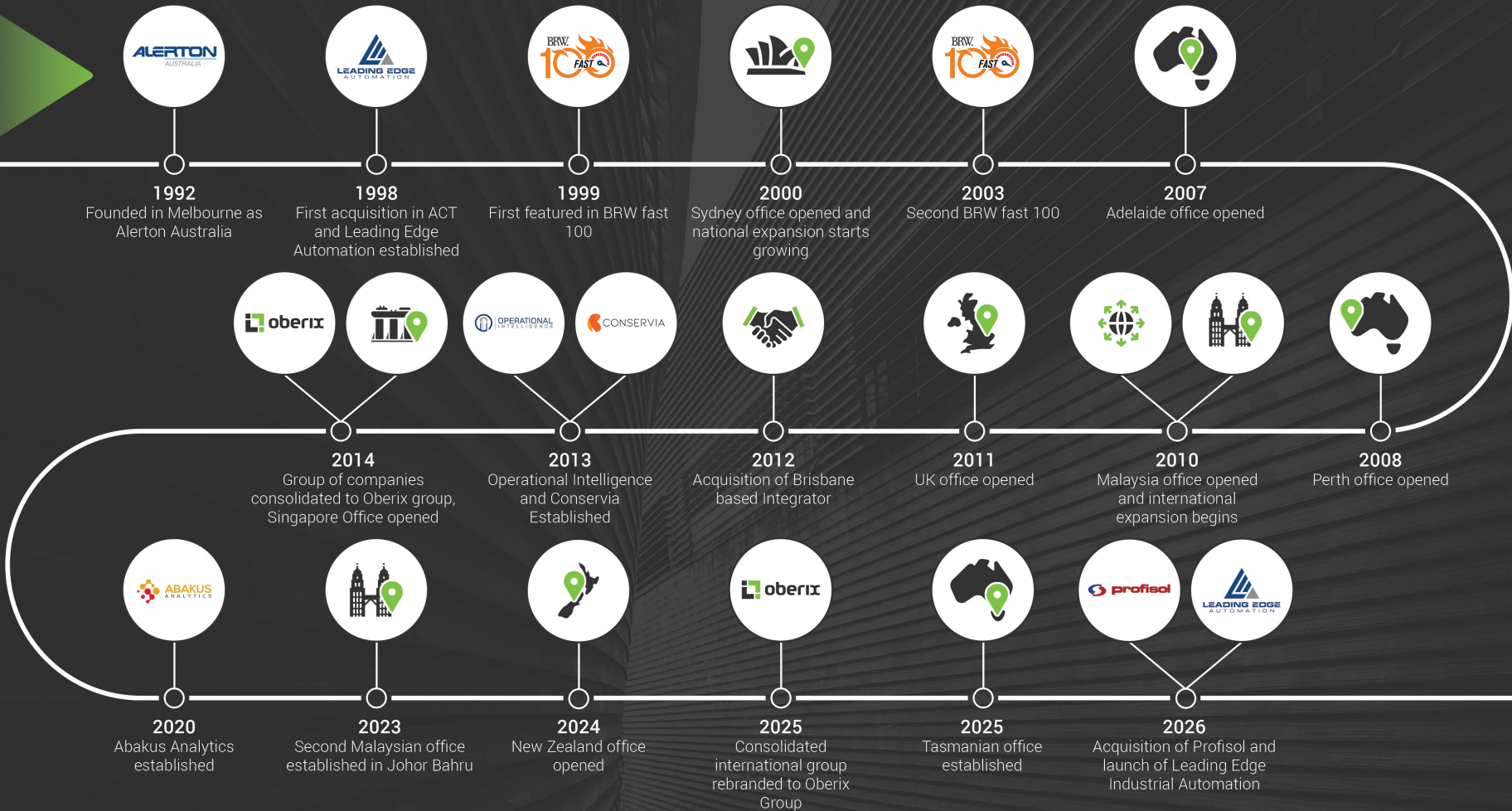


Manufacturing



Infrastructure

ABOUT US



OBERIX BUSINESS DIVISIONS

Each of our specialised business units focus on increased efficiency, high performance and optimised sustainability levels.



Leading Edge Automation offers smart building automation and control solutions that simplify complex challenges, optimise performance, and enhance energy efficiency across a wide range of facilities.



Conservia partners with asset owners to deliver and guarantee energy and decarbonisation outcomes, integrating advisory, engineering, and performance-based delivery. We take accountability from strategy through to



Operational Intelligence are leaders in delivering smart building technology including ICT services, Software development and IOT solutions. Operational Intelligence work with property owners to achieve open, agnostic, and effective technology deployments. These solutions are custom designed to not only solve a business problem, but deliver real value to users, owners, and



The people counting specialists providing a powerful people counting platform that improves space utilisation and operating efficiency through reliable accurate measuring of people traffic.



Leaders in building automation, offering a comprehensive range of building control and integration systems, energy services, monitoring tools and solutions to put you in complete control of your buildings.



The Oberix Group's latest offering. Industrial Automation is now supported and offered by the Oberix Group in all cities around Australia.



LEADING EDGE AUTOMATION

Driving smarter, more efficient building automation

We provide comprehensive building management and automation solutions that help organisations monitor, control, and optimise their facilities. Our systems improve operational efficiency, reduce energy consumption, and enhance occupant comfort, supporting smarter, more sustainable buildings across various industries.

From initial design and installation to ongoing support and maintenance, we create fully integrated, future-ready solutions. By combining the latest automation technologies with deep industry expertise, we enable clients to maximise building performance, ensure seamless system interoperability, and achieve long-term operational and cost benefits.

Commitment to Excellence

We have a strong track record of delivering intelligent building automation and management projects. Our approach is supported by:



Trusted Performance

Designing and implementing systems that meet operational needs and drive long-term satisfaction.



Smart, Cost-Effective Solutions

Selecting the most suitable automation technologies and vendors for each facility.



Advanced Automation

Leveraging the latest technology to optimise performance, comfort, and energy efficiency.



Sustainable Design

Creating solutions that reduce energy consumption and support greener operations.



CONSERVIA

Transforming energy. Delivering certainty.

Conservia helps asset owners navigate complex energy and decarbonisation challenges by turning strategy into practical, engineered solutions. We bridge the gap between ambition and delivery, ensuring initiatives are not only well-defined but also achievable and commercially viable.

We act as both trusted advisor and delivery partner, integrating advisory, engineering, and implementation into a single, accountable model. This continuity enables informed decision-making and ensures outcomes are carried through to completion.

Our work is built on accountability. Through performance guarantees and outcome-based delivery models, including efficiency as a service, we reduce risk and give clients confidence in both delivery and results.

Across the asset lifecycle, we focus on improving performance, reducing emissions, and protecting long-term asset value, delivering solutions that are

WHAT DOES CONSERVIA OFFER?



Asset Transition Strategy

Practical pathways to decarbonisation and asset transition, translating targets into prioritised, deliverable programs aligned



Asset Advisory & Due Diligence

Technical and commercial advice that supports acquisitions, upgrades, and repositioning, with clear links to cost, risk, and



Engineering & Project Delivery

Design and delivery of engineered solutions across building systems and infrastructure, ensuring projects are implemented



Operations & Managed Services

Ongoing management of asset performance through embedded support, monitoring, and continuous improvement



Performance Optimisation & Tuning

Hands-on optimisation of systems and controls to improve efficiency, reliability, and long-term performance, delivering



Performance Contracting & Outcome Guarantees

Delivery models aligned to verified results, where we take accountability for performance and reduce risk through



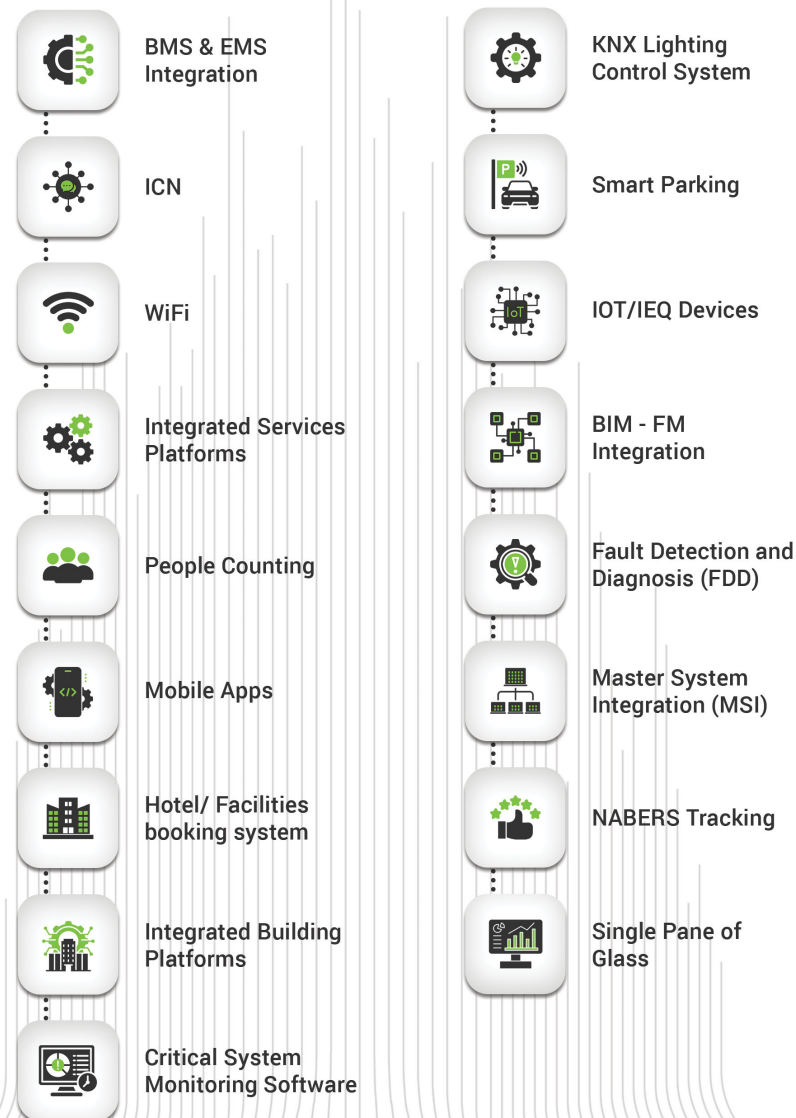
OPERATIONAL INTELLIGENCE

Delivering smart cities, buildings & workplaces

Operational Intelligence (OI) delivers integrated digital technologies that make buildings and precincts smarter, more efficient, and ready for the future. As the technology and integration division of the Oberix Group, OI connects IT, operational systems, and infrastructure into unified platforms that enable automation, real-time monitoring, and intelligent decision-making.

OI is trusted by property owners, developers, and government agencies to deliver scalable, high-impact solutions. The team has shaped Australia's most advanced smart precincts and as partners of choice, OI have become the industry "go-to" for delivering quality solutions which achieve results including, energy optimisations, ESG reporting, tenant satisfactions, and digital enablement.

COMPREHENSIVE SERVICE CAPABILITIES





ABAKUS
ANALYTICS

ABAKUS ANALYTICS

Providing insights through precision people counting

At Abakus Analytics, we help businesses gain clear visibility into how their spaces—whether buildings, stores, or public facilities—are performing. Our intelligent software delivers reliable people counting data to optimise operations and improve outcomes.

Through our intuitive web portal, we provide detailed insights into visitor behaviour—from tracking footfall and sales conversion to monitoring space utilisation in offices and campuses.

Powered by advanced IoT sensors, our solution works seamlessly across environments and integrates with POS, rostering, and other systems to deliver rich, contextual analytics that drive action.

Customisable and scalable, our platform is trusted across retail, education, commercial property, and public infrastructure.

OUR SOLUTIONS



People/ Pedestrian Counting

Track and understand public space usage to engage and convert more customers.



Object-Specific Tracking

Abakus tracks non-human traffic like prams and mobility devices, helping improve accessibility and plan more inclusive public spaces.



Occupancy Management

Live metrics on the number of people using a specific space.



Space Utilisation

Track how often, how long, and how many use meeting spaces to optimise facilities and support smart automation.



Queue Management

Everything you need to track, understand, engage and convert more customers.



Behavioral Pattern Recognition

Analyse movement, dwell time, and repeat visits in key areas to support retail, security, and transit planning.



Demographic Segmentation

Identify characteristics like adult vs. child or gender to support diversity insights and planning.



Feature Differentiation

Detect individuals vs. groups (e.g. families) for deeper crowd analysis and smarter engagement.

ALERTON

AUSTRALIA

ALERTON AUSTRALIA

Leading the way in building automation since 1992

The care and improvement of your building or facility is important to your staff, customers and tenants. As leading building automation service providers, we specialise in optimising building efficiency through the professional design and delivery of building management systems (BMS) & energy management systems (EMS). We create intelligent automated buildings that are more cost effective, operationally efficient and manageable for you, while providing a more productive and safer environment for your occupants.

BUILDING CONTROL & MANAGEMENT

As early adopters of Native BACnet, Alerton Australia's solutions are built on open, scalable platforms that integrate seamlessly with existing systems, ensuring flexibility and long-term performance. By combining intelligent design with proven technology, we help clients simplify operations, enhance energy efficiency, and stay ahead in an increasingly automated world.



**Control &
Automation Systems**



**Lighting &
Security Integration**



**Access &
Interface Solutions**



**Simplified
Operations Platforms**



PROFISOL

Profisol are the Oberix group Industrial Automation Specialists. We deliver reliable and resilient solutions for the automation, monitoring and alarming of processes, infrastructure and utilities. Before the acquisition of Profisol by the Oberix group in 2026, Profisol already had a reputable track record with a 30 year history of delivering bespoke, innovative and high quality automation solutions. Profisol are now a growth brand of the Oberix group and are rapidly growing around the country both supporting the existing clients of the Oberix group and also delivering exquisite results for many new partners looking to partner with Profisol and the Oberix group.

PROFISOL



Industrial
Automation



High Voltage
SCADA



Wastewater and
Water Treatment
Automation



Waste Treatment,
processing and
Compliance
monitoring



Utility monitoring
and control
including Energy,
Water, and Waste



Critical System
Monitoring and
alarming



Manufacturing
Automation



Data Centre
Critical system
automation and
monitoring

OUR COMMITMENT TO QUALITY & SAFETY

A focus on continuous improvement

Our Standards: At Oberix, safety, sustainability, and quality are at the core of every project. We maintain **ISO 45001-certified Occupational Health & Safety**, **ISO 14001-certified environmental management**, **ISO 9001-certified quality management**, and **ISO 27001-certified Information Security** systems, ensuring every project meets the highest international standards.

Insurance details: Professional Indemnity: \$20M | Public Liability: \$20M
Workers' Compensation: Fully compliant with Workplace Injury, Rehabilitation & Compensation Act 2013 (and amendments). This commitment protects our people, clients, and partners while delivering safe, sustainable, and reliable outcomes.

Certified Excellence:



BUILDING CAPABILITY

The Oberix Group have a strong track record of managing and delivering a range of successful projects. Our success is supported by the following:



A proven track record for long term customer satisfaction and repeat



Project and vendor neutrality – we use the best and most



Provision of innovative solutions utilising the latest technology.



Verified and guaranteed savings.



A commitment to a sustainable future.

All our systems are easy to use and indefinitely expandable. We respond to your unique needs with intelligent and adaptive systems that offer a flexible and ease of use unmatched in the industry. An intuitive operator interface helps your staff achieve your facility's full potential. BACnet® interoperability and easily expandable devices are designed to conserve your resources and maximise your return on investment.

Our innovative solutions meet your varied demands so your building can thrive in a competitive environment. Enhance tenant care and gain peace of mind with your buildings.

THE OBERIX TEAM

We provide comprehensive support with a team of 400+ highly skilled Technical personnel from a wide range of disciplines. The full range of product and technical training is available at our Melbourne head office, as well as on site as part of our project offering. Our staff and those of our partner organisations are fully trained to ensure we offer the most effective support, 24 hours a day. We self perform all our projects and have capability from Contracting, Installation, Engineering, Commissioning, and Lifecycle service and support.

Our project managers, engineers and technicians are conversant with working in operational and occupied buildings and our success stems from the broad experience and skill base our team has got working in various sectors including commercial office, retail, school, tertiary, health, industrial and sporting facilities. As a group we are able to demonstrate our capability in building management, design, project management, client and stakeholder management, energy auditing, planning, seamless programming, project implementation, commissioning, witness testing, retro-commissioning and measurement and verification (M&V).

The partnerships we create very early in the project engender confidence and trust and keep the team highly motivated while they strive to cross the boundaries of performance. Should factory support be required the response to queries is normally same day or overnight. Our engineers have direct contact with product development teams and technical support engineers via telephone and email. In addition our internal network allows us to contact the whole distribution network worldwide for advice or support.



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